

BID TABULATION
Motor Oil & Lubricants
Bid #PUR0718-003
August 16, 2018 at 3:00pm

VENDORS				Certified Laboratories		Hartland Lubricants and Chemicals		Hovden Oil		RILCO, Inc.		Schaeffer Manufacturing Company	
Vendor Location				Irving, TX		Vinton, IA		Ridgeway, IA		Rock Island, IL		Cedar Rapids, IA	
Local Business Certificate on File (Yes/No)				No		No		Pending		No		No	
Line Item	Description	Unit of Measure	Qty	Price	Extended	Price	Extended	Price	Extended	Price	Extended	Price	Extended
	Automatic Transmission Fluid, ATF Fluid D/M	55 gallon drum	6	\$1,219.78	\$7,318.68	\$411.40	\$2,468.40	\$412.50	\$2,475.00	\$295.30	\$1,771.80	\$1,267.20	\$7,603.20
	Automatic Transmission Fluid, ATF Fluid D/M	Bulk gallon	300	\$22.80	\$6,840.00	\$7.18	\$2,154.00	\$6.95	\$2,085.00	\$4.86	\$1,458.00	\$22.53	\$6,759.00
	Automatic Transmission Fluid, ATF Fluid D/M	5 gallon pail	3	\$139.60	\$418.80	\$41.65	\$124.95	\$42.00	\$126.00	\$31.50	\$94.50	\$127.22	\$381.66
	Automatic Transmission Fluid, Performance Plus ATF/DM	Case	30	no bid	no bid	\$26.10	\$783.00	\$48.30	\$1,449.00	\$21.50	\$645.00	\$92.56	\$2,776.80
	Case QTY					12		12		12		12	
	Automatic Transmission Fluid, P66	Case	6	no bid	no bid	\$38.82	\$232.92	\$48.30	\$289.80	\$105.93	\$635.58	\$151.04	\$906.24
	Case QTY					12		12		3		6	
	Automatic Transmission Fluid, Petro Canada HD ATF, no substitutions	55 gallon drum	1	no bid	no bid	\$1,388.60	\$1,388.60	\$1,614.35	\$1,614.35	\$1,250.00	\$1,250.00	\$1,151.60	\$1,151.60
	Automatic Transmission Fluid, P66 HD ATF	55 gallon drum	1	\$1,297.44	\$1,297.44	\$1,093.40	\$1,093.40	\$1,709.95	\$1,709.95	\$1,250.00	\$1,250.00	\$1,267.20	\$1,267.20
	Automatic Transmission Fluid, Supreme Syn Trans 50W	5 gallon pail	1	\$307.29	\$307.29	\$102.50	\$102.50	\$136.50	\$136.50	\$65.00	\$65.00	\$131.76	\$131.76
	Chassis Lubricant, P66 Dynalife HT #2	400# drum	1	\$1,182.02	\$1,182.02	\$956.00	\$956.00	\$1,392.00	\$1,392.00	\$849.00	\$849.00	\$1,319.22	\$1,319.22
	Chassis Lubricant, P66 Dynalife HT #2	120# drum	9	\$385.62	\$3,470.58	\$280.80	\$2,527.20	\$357.60	\$3,218.40	\$266.00	\$2,394.00	\$394.20	\$3,547.80
	Chassis Lubricant, P66 Dynalife HT #2	35# pail	10	\$118.17	\$1,181.70	\$99.40	\$994.00	\$124.60	\$1,246.00	\$90.00	\$900.00	\$133.56	\$1,335.60
	Chassis Lubricant, P66 Dynalife HT #2	Case	27	\$176.87	\$4,775.49	\$89.44	\$2,414.88	\$112.35	\$3,033.45	\$24.00	\$648.00	\$111.78	\$3,018.06
	Case QTY			48		4/10pk case		40/14		10/14oz		30	
	Chassis Lubricant, P66 Dynalife HT #2	10 pack of tubes	6	no bid	no bid	\$22.68	\$136.08	\$28.09	\$168.54	\$24.00	\$144.00	\$37.26	\$223.56
	Fleet Oil, Premium 15w40 CK-4	55 gallon drum	12	\$810.70	\$9,728.40	\$451.00	\$5,412.00	\$9.08	\$108.96	\$359.00	\$4,308.00	\$938.03	\$11,256.36
	Fleet Oil, Premium 15w40 CK-4	Bulk gallon	3,465	\$14.64	\$50,727.60	\$7.61	\$26,368.65	\$529.65	\$1,835,237.25	\$5.99	\$20,755.35	\$16.68	\$57,796.20
	Fleet Oil, Premium 15w40 CK-4	5 gallon pail	24	\$94.38	\$2,265.12	\$44.45	\$1,066.80	\$52.65	\$1,263.60	\$37.50	\$900.00	\$91.49	\$2,195.76
	Fleet Oil, Mag 1 15w40	Case	126	\$127.25	\$16,033.50	\$15.98	\$2,013.48	\$47.79	\$6,021.54	\$24.95	\$3,143.70	\$111.78	\$14,084.28
	Case QTY					6		12		12		6	
	Fleet Oil, Supreme SB 10W30 SN	Bulk gallon		no bid	no bid	\$6.69	\$0.00	\$6.66	\$0.00	\$4.95	\$0.00	\$19.62	\$0.00
	Fleet Oil, Premium 10W30 CK-4	55 gallon drum	6	\$843.23	\$5,059.38	\$510.40	\$3,062.40	\$529.65	\$3,177.90	\$363.00	\$2,178.00	\$103.36	\$620.16
	Fleet Oil, P66 T5X 40w Off Road	Bulk gallon	2,805	no bid	no bid	\$8.33	\$23,365.65	\$16.80	\$47,124.00	\$5.79	\$16,240.95	\$15.80	\$44,319.00
	Fleet Oil, P66 T5X 40w	55 gallon drum	9	no bid	no bid	\$458.15	\$4,123.35	\$924.55	\$8,320.95	\$349.00	\$3,141.00	\$889.02	\$8,001.18
	Fleet Oil, P66 T5X 40w	Case	9	no bid	no bid	\$39.75	\$357.75	\$28.95	\$260.55	\$24.95	\$224.55	\$87.03	\$783.27
	Case QTY					12		6		12		see bid	
	Non-Detergent 30 Weight,	Case	1	no bid	no bid	\$28.92	\$28.92	\$42.00	\$42.00	\$29.50	\$29.50	\$87.03	\$87.03
	Case QTY					12		12		12		see bid	
	Non-Detergent 20 Weight,	5 gallon pail	1	no bid	no bid	\$43.95	\$43.95	\$42.00	\$42.00	\$45.50	\$45.50	\$82.58	\$82.58
	Non-Detergent 10 Weight,	Case	2	no bid	no bid	\$29.88	\$59.76	\$42.00	\$84.00	\$29.50	\$59.00	\$82.58	\$165.16
	Case QTY					12		12		12		see bid	
	Synthetic Oil, Synthetic Gear 75w90	5 gallon pail	8	\$227.07	\$1,816.56	\$97.85	\$782.80	\$109.55	\$876.40	\$59.00	\$472.00	\$146.88	\$1,175.04
	Synthetic Oil, Synthetic Gear 75w90	16 gallon keg	1	\$678.74	\$678.74	\$296.48	\$296.48	\$379.20	\$379.20	\$203.60	\$203.60	\$432.00	\$432.00
	Gear Oil, SAE 80w90	55 gallon drum		\$1,516.40	\$0.00	\$571.45	\$0.00	\$788.70	\$0.00	\$415.56	\$0.00	\$1,300.32	\$0.00
	Gear Oil, SAE 80w90	5 gallon pail	15	\$155.10	\$2,326.50	\$56.75	\$851.25	\$70.10	\$1,051.50	\$42.69	\$640.35	\$131.76	\$1,976.40
	Gear Oil, Synthetic 80w140	35# pail	10	\$227.07	\$2,270.70	\$144.20	\$1,442.00	\$1,400.00	\$14,000.00	\$81.95	\$819.50	\$267.12	\$2,671.20
	Gear Oil, 85w140	55 gallon drum	3	\$1,516.40	\$4,549.20	\$558.25	\$1,674.75	\$788.70	\$2,366.10	\$434.31	\$1,302.93	\$1,443.76	\$4,331.28
	Gear Oil, 85W140	5 gallon pail	2	\$155.10	\$310.20	\$55.80	\$111.60	\$77.30	\$154.60	\$43.95	\$87.90	\$144.72	\$289.44
	Gear Oil, Multipurpose R&O 100	5 gallon pail	7	\$100.96	\$706.72	\$49.45	\$346.15	\$50.40	\$352.80	\$38.25	\$267.75	\$73.94	\$517.58
	Gear Oil, Multipurpose R&O 150	5 gallon pail	7	\$100.96	\$706.72	\$50.45	\$353.15	\$55.15	\$386.05	\$32.75	\$229.25	\$73.94	\$517.58
	Gear Oil, Multipurpose R&O 220	5 gallon pail	7	\$100.96	\$706.72	\$49.95	\$349.65	\$55.25	\$386.75	\$33.75	\$236.25	\$73.94	\$517.58
	Gear Oil, Synthetic R&O 150	5 gallon pail	2	no bid	no bid	\$128.25	\$256.50	\$224.00	\$448.00	\$155.19	\$310.38	\$145.22	\$290.44
	Gear Oil, Industrial Gear Oil 220	5 gallon pail	2	\$123.25	\$246.50	\$61.65	\$123.30	\$51.80	\$103.60	\$33.75	\$67.50	\$131.76	\$263.52
	Gear Oil, FG 32	5 gallon pail	9	no bid	no bid	\$85.25	\$767.25	\$321.04	\$2,889.36	\$125.00	\$1,125.00	\$91.85	\$826.65
	Gear Oil, FG 460 (synthetic)	5 gallon pail	9	no bid	no bid	\$236.25	\$2,126.25	\$151.25	\$1,361.25	\$135.00	\$1,215.00	\$161.42	\$1,452.78

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Vendor Location				Irving, TX		Vinton, IA		Ridgeway, IA		Rock Island, IL		Cedar Rapids, IA	
Local Business Certificate on File (Yes/No)				No		No		Pending		No		No	
Line Item	Description	Unit of Measure	Qty	Price	Extended	Price	Extended	Price	Extended	Price	Extended	Price	Extended
	Gear Oil, FG 220 (synthetic)	5 gallon pail	1	no bid	no bid	\$216.25	\$216.25	\$135.00	\$135.00	\$125.00	\$125.00	\$161.42	\$161.42
	Hydraulic Oil, Premium AW 32	Bulk gallon	2,760	\$10.53	\$29,062.80	\$5.84	\$16,118.40	\$7.17	\$19,789.20	\$4.25	\$11,730.00	\$13.32	\$36,763.20
	Hydraulic Oil, Premium AW 32	55 gallon drum	3	\$790.39	\$2,371.17	\$337.70	\$1,013.10	\$424.60	\$1,273.80	\$259.00	\$777.00	\$749.43	\$2,248.29
	Hydraulic Oil, Premium AW 32	5 gallon pail	11	\$87.64	\$964.04	\$34.95	\$384.45	\$43.10	\$474.10	\$27.95	\$307.45	\$73.94	\$813.34
	Hydraulic Oil, Premium AW 46	5 gallon pail	8	\$87.64	\$701.12	\$37.55	\$300.40	\$43.10	\$344.80	\$27.95	\$223.60	\$73.94	\$591.52
	Hydraulic Oil, Premium AW 46	55 gallon drum	1	\$790.39	\$790.39	\$382.80	\$382.80	\$424.60	\$424.60	\$259.00	\$259.00	\$749.43	\$749.43
	Hydraulic Oil, Premium AW 68	5 gallon pail	1	\$87.64	\$87.64	\$38.50	\$38.50	\$455.95	\$455.95	\$28.95	\$28.95	\$749.43	\$749.43
	Hydraulic Oil, Premium AW 68	Bulk gallon	1	\$10.53	\$10.53	\$6.43	\$6.43	\$7.74	\$7.74	\$4.40	\$4.40	\$13.32	\$13.32
	Hydraulic Oil, Multipurpose R&O 32	5 gallon pail	3	\$100.96	\$302.88	\$54.45	\$163.35	\$48.25	\$144.75	\$49.00	\$147.00	\$73.94	\$221.82
	Hydraulic Oil, Multipurpose R&O 46	5 gallon pail	3	no bid	no bid	\$54.45	\$163.35	\$47.70	\$143.10	\$49.00	\$147.00	\$73.94	\$221.82
	Hydraulic Oil, Multipurpose R&O 68	5 gallon pail	3	no bid	no bid	\$54.45	\$163.35	\$47.70	\$143.10	\$49.00	\$147.00	\$73.94	\$221.82
	Grease, FG Food Machinery	4/10 count tubes	16	\$219.83	\$3,517.28	\$103.09	\$1,649.44	\$256.90	\$4,110.40	\$160.00	\$2,560.00	\$218.70	\$3,499.20
	Grease, Synthetic, HP #1	Case	4	\$176.07	\$704.28	\$136.31	\$545.24	\$132.65	\$530.60	\$32.50	\$130.00	\$111.78	\$447.12
	Case QTY		48										
	Grease, Megaplex XD3 #2	40/14 cs tubes	1	\$176.07	\$176.07	\$103.19	\$103.19	\$147.70	\$147.70	\$125.00	\$125.00	\$3.73	\$3.73
	Grease, Megaplex XD3 #2	12lb keg		\$385.62	\$0.00	\$350.40	\$0.00	\$520.80	\$0.00	\$359.95	\$0.00	\$394.20	\$0.00
	Grease, Megaplex XD3 #2	400lb drum		\$1,182.02	\$0.00	\$1,096.00	\$0.00	\$1,720.00	\$0.00	\$1,250.00	\$0.00	\$1,319.22	\$0.00
	Grease, Megaplex XD5 #2	40/14 cs tubes		\$176.07	\$0.00	\$117.99	\$0.00	\$163.10	\$0.00	\$132.00	\$0.00	\$4.13	\$0.00
	Grease, Megaplex XD5 #2	120lb keg		\$385.62	\$0.00	\$457.20	\$0.00	\$538.80	\$0.00	\$385.00	\$0.00	\$442.80	\$0.00
	Grease, Megaplex XD5 #2	400lb drum		\$1,182.02	\$0.00	\$1,468.00	\$0.00	\$1,780.00	\$0.00	\$1,250.00	\$0.00	\$1,447.98	\$0.00
	Motor Oil, Performance Plus 5w20	Case	2	\$138.48	\$276.96	\$28.44	\$56.88	\$29.01	\$58.02	\$21.00	\$42.00	\$5.78	\$11.56
	Case QTY		6										
	Motor Oil, 5w20, Supreme	55 gallon drum	1	\$960.65	\$960.65	\$405.90	\$405.90	\$396.55	\$396.55	\$298.00	\$298.00	\$1,115.73	\$1,115.73
	Motor Oil, 5w30, Supreme	55 gallon drum	12	\$960.65	\$11,527.80	\$361.90	\$4,342.80	\$396.55	\$4,758.60	\$298.00	\$3,576.00	\$1,115.73	\$13,388.76
	Motor Oil, 5w30, Supreme	Bulk gallon	1221	\$15.75	\$19,230.75	\$6.58	\$8,034.18	\$6.66	\$8,131.86	\$4.90	\$5,982.90	\$19.84	\$24,224.64
	Motor Oil, Performance Plus 5w30	Case	33	\$138.48	\$4,569.84	\$28.44	\$938.52	\$27.93	\$921.69	\$21.00	\$693.00	\$5.78	\$190.74
	Case QTY		6										
	Motor Oil, Dexso1 5w30	55 gallon drum	1	\$960.65	\$960.65	\$469.70	\$469.70	\$592.35	\$592.35	\$396.50	\$396.50	\$1,115.73	\$1,115.73
	Motor Oil, Performance Plus 10w30	Case	81	\$111.52	\$9,033.12	\$28.44	\$2,303.64	\$30.90	\$2,502.90	\$21.00	\$1,701.00	\$5.01	\$405.81
	Case QTY		6										
	Motor Oil, Premium 10w30 CK-4	5 gallon pail	16	\$97.33	\$1,557.28	\$47.00	\$752.00	\$52.65	\$842.40	\$37.50	\$600.00	\$91.49	\$1,463.84
	Motor Oil, Mag1 10w40	Case	30	no bid	no bid	\$43.53	\$1,305.90	\$31.59	\$947.70	\$24.50	\$735.00	\$5.72	\$171.60
	Case QTY												
	Motor Oil, Cam2 Super Pro Max SAE 30	Case	2	no bid	no bid	\$29.58	\$59.16	\$25.40	\$50.80	\$24.95	\$49.90	\$87.03	\$174.06
	Case QTY												
	Solvent, 105 Degrees Flash	55 gallon drum	2	no bid	no bid	\$384.45	\$768.90	\$330.30	\$660.60	\$269.50	\$539.00	no bid	no bid
	Solvent, 142 Degrees Flash	5 gallon pail	6	no bid	no bid	\$39.45	\$236.70	\$47.18	\$283.08	\$28.50	\$171.00	no bid	no bid
	Solvent, 142 Degrees Flash	55 gallon drum	1	no bid	no bid	\$433.95	\$433.95	\$437.80	\$437.80	\$269.50	\$269.50	no bid	no bid
	Power Transmission Fluid, UTF Fluid	Bulk gallon	1	\$11.24	\$11.24	\$6.73	\$6.73	\$8.16	\$8.16	\$5.10	\$5.10	\$15.32	\$15.32
	Power Transmission Fluid, UTF Fluid	55 gallon drum	4	\$829.03	\$3,316.12	\$392.15	\$1,568.60	\$479.05	\$1,916.20	\$309.00	\$1,236.00	\$873.68	\$3,494.72
	Power Transmission Fluid, UTF Fluid	5 gallon pail	6	\$91.18	\$547.08	\$40.25	\$241.50	\$48.05	\$288.30	\$32.95	\$197.70	\$85.59	\$513.54
	Diesel Exhaust Fluid, Tersus	Case	150	no bid	no bid	\$17.50	\$2,625.00	\$9.58	\$1,437.00	\$6.85	\$1,027.50	no bid	no bid
	Case QTY												
	Diesel Exhaust Fluid, Tersus	55 gallon drum	10	\$373.57	\$3,735.70	\$103.95	\$1,039.50	\$126.50	\$1,265.00	\$99.95	\$999.50	no bid	no bid
	Diesel Exhaust Fluid, Tersus	Bulk gallon	2	\$6.15	\$12.30	\$1.39	\$2.78	\$1.42	\$2.84	\$1.25	\$2.50	no bid	no bid
	Heat Transfer Oil	55 gallon drum	1	no bid	no bid	\$638.00	\$638.00	\$990.55	\$990.55	\$737.88	\$737.88	\$702.90	\$702.90
	CRC 3-36 Penetrating Oil Spray Can	Can	6	\$5.73	\$34.38	\$6.26	\$37.56	\$5.95	\$35.70	\$6.50	\$39.00	\$6.85	\$41.10

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Vendor Location				Irving, TX		Vinton, IA		Ridgeway, IA		Rock Island, IL		Cedar Rapids, IA	
Local Business Certificate on File (Yes/No)				No		No		Pending		No		No	
Line Item	Description	Unit of Measure	Qty	Price	Extended	Price	Extended	Price	Extended	Price	Extended	Price	Extended
	CRC Chain Lube Spray Can	Can	11	no bid	no bid	\$8.58	\$94.38	\$9.99	\$109.89	\$5.95	\$65.45	\$7.65	\$84.15
	CRC Heavy Duty Silicone	Can	4	\$7.41	\$29.64	\$4.96	\$19.84	\$9.69	\$38.76	\$7.95	\$31.80	\$7.46	\$29.84
	Oil Analysis Kit	Kit	1	\$0 w/ purchase	\$0 w/purchase	\$4.99	\$4.99	\$15.00	\$15.00	\$13.00	\$13.00	\$9.41	\$9.41
	Long Life Antifreeze, Global HD	Bulk gallon	1	\$16.85	\$16.85	\$9.45	\$9.45	\$9.08	\$9.08	\$7.00	\$7.00	no bid	no bid
	Long Life Antifreeze, Polar Global	Case	27	\$110.65	\$2,987.55	\$47.52	\$1,283.04	\$56.88	\$1,535.76	\$42.93	\$1,159.11	no bid	no bid
	Case QTY			2		6		6		6			
	Long Life Antifreeze, Global HD	55 gallon drum	12	\$1,008.54	\$12,102.48	\$519.75	\$6,237.00	\$513.15	\$6,157.80	\$407.20	\$4,886.40	no bid	no bid
	50/50 Long Life Antifreeze, Global HD	Bulk gallon	1	\$16.85	\$16.85	\$5.84	\$5.84	\$6.45	\$6.45	\$3.80	\$3.80	no bid	no bid
	50/50 Long Life Antifreeze, Polar	Case	1	\$110.65	\$110.65	\$53.10	\$53.10	\$44.94	\$44.94	\$27.95	\$27.95	no bid	no bid
	Case QTY			2		6		6		6			
	50/50 Long Life Antifreeze, Global HD	55 gallon drum	9	\$1,008.54	\$9,076.86	\$337.70	\$3,039.30	\$337.50	\$3,037.50	\$231.50	\$2,083.50	no bid	no bid
	RV Antifreeze	5 gallon pail	1	\$110.65	\$110.65	\$30.30	\$30.30	\$23.94	\$23.94	\$21.00	\$21.00	no bid	no bid
	Fleet Charge 50/50 Antifreeze "Peak"	Bulk gallon	1	\$16.85	\$16.85	\$6.62	\$6.62	\$12.54	\$12.54	\$3.80	\$3.80	no bid	no bid
	Fleet Charge 50/50 Antifreeze	55 gallon drum	6	\$1,008.54	\$6,051.24	\$364.10	\$2,184.60	\$707.30	\$4,243.80	\$231.50	\$1,389.00	no bid	no bid
	Windshield Washer Fluid, -20 Below	Case	6	no bid	no bid	\$12.30	\$73.80	\$23.94	\$143.64	\$9.50	\$57.00	no bid	no bid
	Case QTY					6		6		6			
	Windshield Washer Fluid, -35 Below	55 gallon drum	19	no bid	no bid	\$69.85	\$1,327.15	\$139.70	\$2,654.30	\$89.90	\$1,708.10	no bid	no bid
	Windshield Solvent	55 gallon drum	1	no bid	no bid	\$69.85	\$69.85	\$112.75	\$112.75	\$80.25	\$80.25	no bid	no bid
	Windshield Solvent	Bulk gallon	1	no bid	no bid	\$1.27	\$1.27	\$1.50	\$1.50	\$1.05	\$1.05	no bid	no bid
	National Spencer Gear Lever Pail Pump	Each	6	no bid	no bid	\$34.92	\$209.52	\$60.00	\$360.00	\$49.00	\$294.00	\$25.29	\$151.74
	Soluble Oil (for the Fire Department)	55 gallon drum	6	\$1,475.11	\$8,850.66	\$934.45	\$5,606.70	\$976.25	\$5,857.50	\$784.85	\$4,709.10	\$938.03	\$5,628.18
	Total Bid Amount:				\$258,756.91		\$158,532.67		\$2,024,400.44		\$122,659.53		\$284,713.00
	Drum Charges			Deposit Charge	Credit upon return	Deposit Charge	Credit upon return	Deposit Charge	Credit upon return	Deposit Charge	Credit upon return	Deposit Charge	Credit upon return
	30 Gallon Steel Drum			N/A	N/A	\$30.00	\$30.00	\$20.00	\$20.00	\$0.00	\$0.00	\$0.00	non returnable
	55 Gallon Steel Drum			N/A	N/A	\$25.00	\$20.00	\$20.00	\$20.00	\$0.00	\$0.00	\$0.00	non returnable
	Cyclone Red (Plastic)			N/A	N/A	\$30.00	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a
	RV Antifreeze (Plastic)			N/A	N/A	\$30.00	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a
	Meth Drum (Plastic)			N/A	N/A	\$30.00	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a
	Tough Stuff (Plastic)			N/A	N/A	\$30.00	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a
	Wind Wash Drum (Plastic)			N/A	N/A	\$30.00	\$30.00	\$20.00	\$20.00	\$0.00	\$0.00	n/a	n/a
	Mineral Spirits (Barton) Drum			N/A	N/A	\$40.00	\$40.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a
	Tote (Non DEF)			N/A	N/A	\$150.00	\$150.00	\$200.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00
	Tersus Open Drum			N/A	N/A	\$0.00	\$0.00	\$25.00	\$25.00	\$0.00	\$0.00	n/a	n/a
	Tersus Closed Drum			N/A	N/A	\$75.00	\$75.00	\$25.00	\$25.00	\$0.00	\$0.00	n/a	n/a
	Tersus 275 Closed Tote			N/A	N/A	\$215.00	\$215.00	\$200.00	\$200.00	\$200.00	\$200.00	\$0.00	\$0.00
	Tersus 330 Closed Tote			N/A	N/A	\$225.00	\$225.00	\$200.00	\$200.00	\$200.00	\$200.00	n/a	n/a
	Notes:			Drums are non-returnable									
	Delivery time after receipt of order			5-7 days ARO		Wednesday, unless needed sooner		24 hours		5 days		Typically 1-2 days	
	Special Delivery schedule procedures			Mon-Fri		See bid		Any day of week		Special delivery as needed		see bid	
	Will you hold this pricing firm for the contract period Sept 1, 2018-August 31, 2020			Yes		Yes		No		No		Yes	
	Do you require an annual price adjustment			No		Yes		Yes		Yes		no bid	
	If yes, name of index that price adjustments will be tied to					Crude		Suppliers increase letter		Lubes & greases Base oil Index or Equivalent agreed to alternate			
	Notes			See bid for notes								See bid for notes	
Signature Page													
1	Addenda			1		1		1		1		1	
2	Do You Accept Credit Card for Payment?			Yes		Yes		No		No		Yes	
3	Quick Pay Discount			N/A		N/A		net 30		net 30		1% 10 days net 30	
4	Does Discount Apply to MasterCard?			N/A		N/A		No		No		No, see bid	